



# Esquire

FINANCING INC.

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EFFICIENCY • FLEXIBILITY • INTEGRITY

45/F Philam Life Tower,  
8767 Paseo De Roxas,  
Makati City, PH 1226

(632) 846 2923  
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(632) 846 2521  
(632) 822 3726  
FAX: LOC 115

# HISTORY

Esquire was first established in January, 1975 as a trader and wholesaler of dry goods by Mr. Ashok “Albert” Uttamchandani. The business flourished and branches opened in Tagbilaran, Ormoc and Hong Kong. Realizing that business success was due to the credit lines extended to its customers, he decided to shift focus and established Esquire International Credit Resources Inc. in 1991. The company’s primary purpose was to act as a lending investor. With the eventual incorporation of Esquire International Financing Inc (EIFI), the company has extended its services from simple lending to check discounting, basic deposit taking, a pawnshop and foreign exchange division. All the while, the company remains dedicated to its thrust – being a partner in the success of customers.

Throughout the years, Esquire has dedicated unparalleled effort and resources towards corporate social responsibility. Not only has it innovated how business lending is managed, it has also launched HELP Inc. - Helping Entrepreneurs Launch Plentitude. This is the group’s micro financing arm focusing on entrepreneurs outside Metro Manila. Its first office was established in Morong, Rizal in 2006 and has now reached over 30 branches across Luzon.

Esquire’s current venture involves delegation. Just this year, a new company was established to serve the target set of customers that have differentiated needs. Esquire Financing Inc. (EFI) is a direct response to the unanswered need of the Small and Medium Enterprise segment for a trusted financial partner – one that will be their key to success.

Esquire has gained the trust and confidence of partners by dynamically merging the key success factors of its parent company. We continuously respond to the discerning needs of various clients by making borrowing today easier than ever.

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**Vision:** Enabling Financial Partnerships

**Mission:** To create successful partnerships with businesses across the nation

**Aim:**

For our clients to acquire success

For our investors to enjoy the returns above the market

For our employees to have a productive and enjoyable working environment

To empower our agents to create wealth

**Values:** EFI is centered on three core values – principles that drive every decision, process, product, or innovation.

Our values determine how we treat our people, clients and partners. They define who we are and how we do our jobs. It also helps us work together in the most effective way. Our values are:

**Efficiency** - We shall, at all times, endeavor to simplify processes, make tasks simpler, and find ways to innovate. We shall work as a team in developing and unceasingly innovating a streamlined and seamless process that promotes customer convenience.

**Flexibility** - We shall, at all times, attempt to address and satisfy our customers' needs without compromising our ethics and values. We shall adjust to their requirements, and remain tenacious and dynamic, proactively approaching them with value solutions.

**Integrity** - We shall never engage in any business activity that is against the written law or its inherent intent and purpose. We shall have a conscience in every decision we make. Profit shall, at all times, be sacrificed in favor of our integrity and reputation.

With these values, the experience from EIFI, and a business model geared towards its target market, it is certain that EFI shall indeed be the “Key to Success” to its customers and stakeholders.

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## Board of Directors:

Rajan Uttamchandani, *Chairman, President and Chief Executive Officer*

Sandeep Chandiramani, *Director and Chief Financial Officer*

Ravi Uttamchandani, *Vice President for Corporate Loans and Treasurer*

Danilo Antonio, *Independent Director*

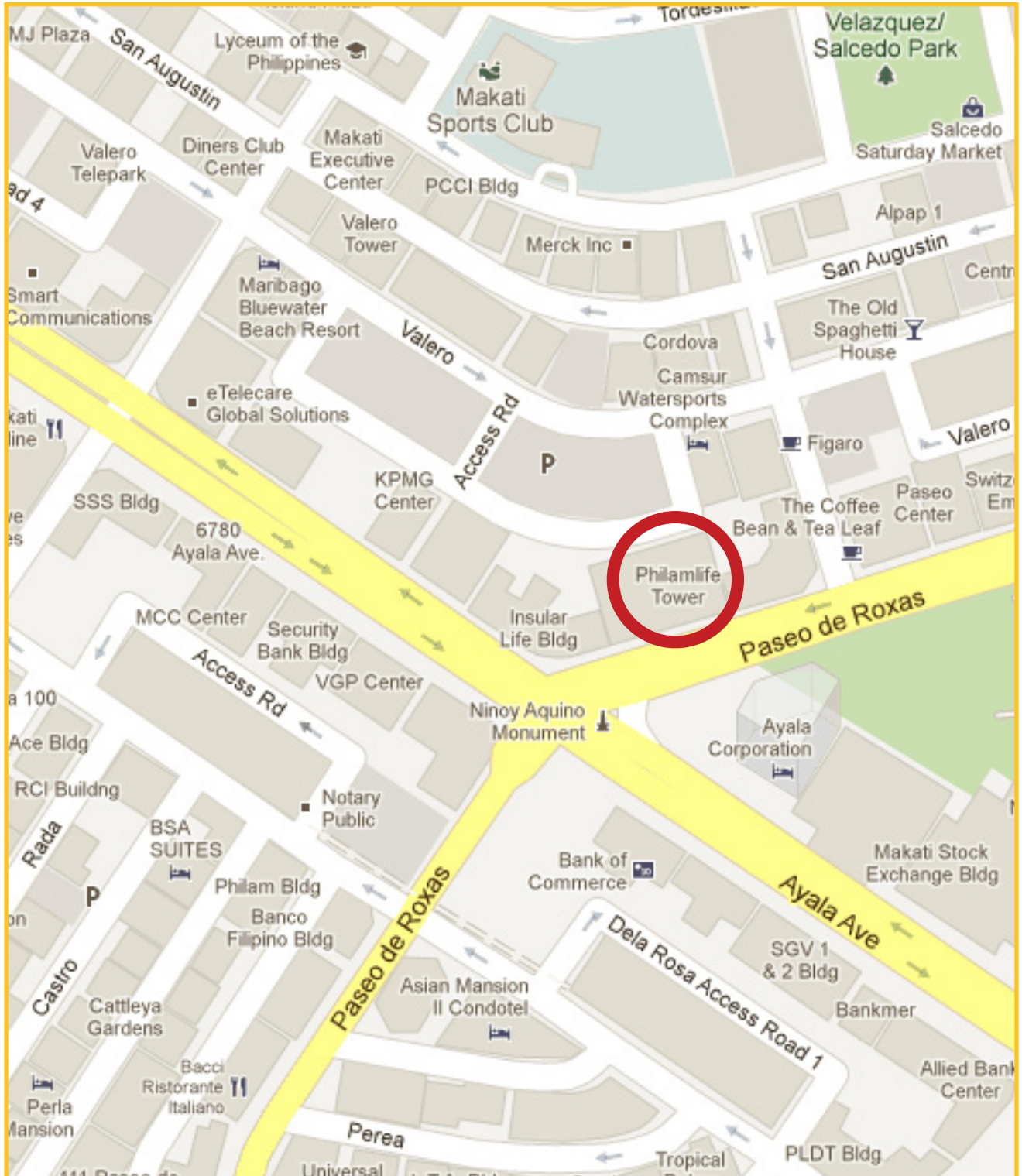
Atty. Jose Mario Bunag, *Independent Director*

Jaime Enrique Gonzalez, *Independent Director*

Atty. Donato Faylona, *Corporate Secretary*

Atty. Melissa Lichaytoo, *Asst. Corporate Secretary*

# MAP



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